

## BUSINESS PURPOSE SUBMISSION FORM

**Your ATHAS CAPITAL Account Executive:**  
 Vic Arroyo  
**Phone:** (949) 432-7781  
**Fax:**  
**Submission Email:** varroyo@athascapital.com

**\*\*\*\*Submission Checklist\*\*\*\***

**SEE 2<sup>nd</sup> PAGE**

**★ VERY IMPORTANT ★**

**Broker Information:**  
**Company's Name:** \_\_\_\_\_  
**Are you approved with ACG?:** Yes  No   
**If Yes, your broker approval ID#:** \_\_\_\_\_  
 ★ **Brokers License #:** DRE \_\_\_\_\_ CFL \_\_\_\_\_  
 ★ **Brokers NMLS #:** \_\_\_\_\_  
**Loan Officers Name:** \_\_\_\_\_  
**Loan Officers Phone #:** \_\_\_\_\_  
**Loan Officers E-mail:** \_\_\_\_\_  
 I would like to receive email updates of products and services.  
**Loan Processor Name:** \_\_\_\_\_  
**Loan Processor Phone #:** \_\_\_\_\_  
**Loan Processor E-mail:** \_\_\_\_\_

**Only needed if loan is**  
 ★ **N/O/O and is in the states of: AZ, KS, MT, NE, OR, UT.**  
 ★ **O/O and is in the states of: AZ, ID, OR, UT.**

**Appraisal**

I have an appraisal that is within 60 days  
 (must submit with file)  
 I will use Athas approved AMC  
 (best option)

**Credit Details**

**IMPORTANT:** We underwrite based on below information!

**FICO Score:** Borrower \_\_\_\_\_ Co-Borrower \_\_\_\_\_ Average \_\_\_\_\_  
**Mortgage lates in past 36 months?**  Yes  No  
**#30 Days** \_\_\_\_\_ **#60 Days** \_\_\_\_\_ **#90 Days** \_\_\_\_\_ **# 120+** \_\_\_\_\_  
**Foreclosure in the last 5 years?**  Yes  No  
**If so, how long ago?** \_\_\_\_\_  
**Short Sale in the last 3 years?**  Yes  No  
**Bankruptcy in the last 3 years?**  Yes  No  
**Discharge OR Dismissed?** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Loan Details**

**Estimated Value:** \$ \_\_\_\_\_  
 or  
**Purchase Price:** \$ \_\_\_\_\_  
**Loan Amount:** \$ \_\_\_\_\_  
**LTV:** \_\_\_\_\_ **CLTV:** \_\_\_\_\_

**Broker Compensation**

**Broker is Charging:** Select \_\_\_\_\_ **Other Fees:** \_\_\_\_\_

**Borrower Details**

**Does Borrower(s) fluently speak and read the English language with full understanding?**  Yes  No  
**BORROWER:** \_\_\_\_\_  
**CO-BORROWER:** \_\_\_\_\_  
**ENTITY/NAME WHO HOLDS TITLE:** \_\_\_\_\_  
 \_\_\_\_\_  
**PROPERTY STREET ADDRESS:** \_\_\_\_\_  
 \_\_\_\_\_  
**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP:** \_\_\_\_\_

**Borrower's Citizenship:**  
 US Citizen  
 Green Card Holder  
 Foreign National

**Borrower's Current Living Arrangements:**  
 Currently owns primary residence.  
 Currently renting at primary residence (allowed on Hard Money only)  
 Pays no rent and lives with relatives (allowed on Hard Money only)  
 Lives outside the US.

**Property Occupancy:**  
 Currently occupied by renter.  
 Lease is arms length.  
 Lease is Non Arms Length (allowed on Hard Money only)  
 Vacant and waiting to be rented.

**Condition of Collateral:**  
 Pride of ownership & zero deferred maintenance – *Non-Prime & Alt-A*  
 Some minor deferred maintenance – *Non-Prime maybe Hard Money*  
 Visible & obvious deferred maintenance – *Hard Money maybe Fix & Flip*  
 Major deferred maintenance - *Only suitable for Fix & Flip.*

**Purpose/Occupancy/Doc Type/Property Type**

**Product Type Requested:**  
 Non-Prime  Hard Money  Alt-A

**Type of Loan:**  
 Purchase  Cash Out  Rate & Term

**Occupancy:**  
 O/O  N/O/O  Owner User  Investor

**Term – Alt-A:**  
 30 year fixed ≤70% LTV  20 year fixed >70% LTV

**Term – Non-Prime:**  
 3/27  5/25  7/23  30 year fixed  
 No add on +25bps +37.5bps +50bps

**Interest Only Options for fixed period:**  
 Yes, I would like Interest Only Option +25bps

**Term – Hard Money Bridge:**  
 6 mth  12 mth  24 mth  36 mth

**Term – Hard Money Long Term:**  
 5/25  7/23  30 years fixed  
 No add on +25bps +50bps

**Term – Fix & Flip:**  
 6 mth  12 mth

**Impounds:**  
 No – add 50 bps to rate  
 Yes – no add on

**Prepay Protection Option:**  
 Level 1: 5% loan amount – No add on.  
 Level 2: 6 months interest on 80% of the balance - +50bps

**Down Payments & Closing Costs:**  
 Sourced & Seasoned 60 days >75% LTV  
 Sourced only ≤ 75% LTV  
 Partial / full gift ≤ 70% LTV  
 I want NO questions asked whatsoever! (Hard Money ONLY)

**Property Type:**  
 SFR  Condo  Condotel  Mixed Use  Retail  
 2 Units  3 Units  4 Units  5+ Units  Office

By filling out your contact info you are agreeing to receive information via Fax and Email about our products and services.

**BUSINESS PURPOSE SUBMISSION REQUIREMENTS**

**Non-Prime**

- Completely filled out Submission form
- Professionally filled out 1003 including all HMDA Data
- Property Profile for Current Residence and Subject Property
- Credit Report dated within 30 days(\*\*If Retail need Borrower Authorization\*\*)
- Drivers License - if US citizen or Green Card holder.
- Passport - if foreign national must live out of country.
- Passport & Work Visa - if Foreign National lives in USA.
- Copy of Lease - if property is in fact leased.
- Rent Roll - if multiple units.
- If LTV is over 70% please provide 1 months bank statement for source & seasoning of down payment and closing costs.
- If LTV is over 75% please provide 3 months bank statements for source & seasoning of down payment, closing costs and liquid cash reserves.
- If LTV is over 75% please provide fully completed DSCR calculator.

If Purchase:

- Fully executed purchase agreement with all addendums and counter offers.

If broker already has an Appraisal:

- Original color PDF appraisal
- If no appraisal, Athas will get a quote for appraisal from its approved AMC.

**TITLE: REQUIRED ON A PURCHASE – Refinance not required unless Broker has already**

- Prelim or Title commitment with 24 Month Chain of Title
- If escrow state – all escrow instructions.
  - *NOTE: WFG is not an accepted Title or Escrow Company:*
  - NO AFFILIATION is allowed between Loan broker, Seller, Borrower, and Title or Escrow.

**Alt-A**

- Completely filled out Submission form
- Professionally filled out 1003 including all HMDA Data
- Property Profile for Current Residence and Subject Property
- Credit Report dated within 30 days(\*\*If Retail need Borrower Authorization\*\*)
- Drivers License - if US citizen or Green Card holder.
- Passport - if foreign national must live out of country.
- Passport & Work Visa - if Foreign National lives in USA.
- Copy of Lease - if property is in fact leased.
- Rent Roll - if multiple units.
- 3 Months bank statements for source & seasoning of down payment, closing costs and liquid cash reserves.
- Fully completed DSCR calculator.

If Purchase:

- Fully executed purchase agreement with all addendums and counter offers.

If broker already has an Appraisal:

- Original color PDF appraisal
- If no appraisal, Athas will get a quote for appraisal from its approved AMC.

**TITLE: REQUIRED ON A PURCHASE – Refinance not required unless Broker has already**

- Prelim or Title commitment with 24 Month Chain of Title
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**Non-Prime Bridge (Hard Money)**

- Completely filled out Submission form
- Professionally filled out 1003 including all HMDA Data
- Property Profile for Current Residence and Subject Property
- Credit Report dated within 30 days (\*\*If Retail need Borrower Authorization\*\*)
- Driver's License - if US citizen or Green Card holder.

If Purchase:

- Fully executed purchase agreement with all addendums and counter offers.

If borrower is a renter or fist time home buyer:

- Anti-coaching letter referencing borrower's full name from broker on broker's letterhead signed & dated.

If broker already has an Appraisal:

- Original color PDF appraisal
- If no appraisal, Athas will get a quote for appraisal from its approved AMC.

**TITLE: REQUIRED ON A PURCHASE – Refinance not required unless Broker has already**

- Prelim or Title commitment with 24 Month Chain of Title
- If escrow state – all escrow instructions.
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**Fix & Flip**

- Completely filled out Submission form
- Professionally filled out 1003 including all HMDA Data
- Property Profile for Current Residence and Subject Property
- Credit Report dated within 30 days(\*\*If Retail need Borrower Authorization\*\*)
- If experienced flipper, please provide HUD-1 from purchase and sale of last 5 projects completed.

If Purchase:

- Fully executed purchase agreement with all addendums and counter offers.
- Detailed rehab budget
- 2 months bank statements to prove down, closing costs, and rehab cost.

If broker already has an Appraisal:

- Original color PDF appraisal
- If no appraisal, Athas will get a quote for appraisal from its approved AMC.

**TITLE: REQUIRED ON A PURCHASE – Refinance not required unless Broker has already**

- Prelim or Title commitment with 24 Month Chain of Title
- If escrow state – all escrow instructions.
  - *NOTE: WFG is not an accepted Title or Escrow Company:*
  - NO AFFILIATION is allowed between Loan broker, Seller, Borrower, and Title or Escrow.

**Additional Comments:**